



Yearly PLU Sales Comparison by Product Group

SwiftPOS Touch Pty Ltd

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Reporting Period: 1/01/2018 6:00:00 AM to 1/01/2019 5:59:59 AM

| PLU | Description | This Period | | | This Period Last Year | | | \$ Difference | % Difference |
|------------------------|---|-----------------|-------------------|---------------|-----------------------|----------------|---------------|-------------------|----------------|
| | | Cost | Sales(Inc) | GP | Cost | Sales(Inc) | GP | | |
| Group: 2 | Beer | | | | | | | | |
| 80402 | Boags PL Schooner | \$1.70 | \$12.20 | 84.32% | \$0.00 | \$0.00 | 0.00% | \$10.84 | 100.00% |
| 80502 | Carlton Mid Strength Schooner | \$0.73 | \$6.10 | 86.54% | \$0.00 | \$0.00 | 0.00% | \$5.42 | 100.00% |
| 80202 | Hahn Lite Schooner | \$0.00 | \$12.20 | 99.98% | \$0.00 | \$6.10 | 99.99% | \$4.74 | 46.11% |
| 80302 | Heineken Schooner | \$0.77 | \$6.10 | 84.18% | \$0.77 | \$6.10 | 86.11% | -\$0.68 | -13.92% |
| 80603 | Stonehenge Pint | \$0.00 | \$0.00 | 0.00% | \$1.09 | \$7.00 | 82.87% | -\$6.36 | -100.00% |
| 80602 | Stonehenge Schooner | \$2.46 | \$18.30 | 84.47% | \$0.00 | \$0.00 | 0.00% | \$15.84 | 100.00% |
| 80002 | VB Schooner | \$0.73 | \$6.10 | 86.54% | \$0.00 | \$0.00 | 0.00% | \$5.42 | 100.00% |
| Group Totals : | | \$6.39 | \$61.00 | 87.87% | \$1.86 | \$19.20 | 89.34% | \$35.23 | 66.87% |
| Group: 3 | Wine | | | | | | | | |
| 8012 | Bowen Estate Cabernet Sauvignon 150ml | \$4.78 | \$12.30 | 51.30% | \$2.39 | \$6.15 | 57.25% | \$4.22 | 43.04% |
| 8062 | House Wine White 150ml | \$0.60 | \$6.15 | 87.77% | \$0.00 | \$0.00 | 0.00% | \$4.91 | 100.00% |
| 8042 | Lindaur NZ Brut 150ml | \$1.80 | \$11.00 | 79.49% | \$0.90 | \$5.50 | 82.00% | \$3.78 | 43.04% |
| 8022 | Nacina SLH Pinot Noir 150ml | \$5.46 | \$34.50 | 81.71% | \$3.64 | \$23.00 | 82.59% | \$8.94 | 29.96% |
| Group Totals : | | \$12.64 | \$63.95 | 76.31% | \$6.93 | \$34.65 | 78.00% | \$21.85 | 40.96% |
| Group: 4 | Spirits | | | | | | | | |
| 82010 | Bundaberg Rum 700ml | \$13.30 | \$32.40 | 53.82% | \$0.00 | \$0.00 | 0.00% | \$28.80 | 100.00% |
| 82140 | Cougar Bourbon Whiskey 700ml | \$12.00 | \$29.70 | 54.55% | \$0.00 | \$0.00 | 0.00% | \$26.40 | 100.00% |
| 82145 | Cougar Bourbon Whiskey Case | \$144.00 | \$395.40 | 59.03% | \$0.00 | \$0.00 | 0.00% | \$351.47 | 100.00% |
| 82905 | Grey Goose Cocktail | \$45.00 | \$36.00 | -40.62% | \$0.00 | \$0.00 | 0.00% | \$32.00 | 100.00% |
| 82150 | Kilchoman Sanaig Single Islay Malt Scotch V | \$45.00 | \$130.00 | 61.06% | \$0.00 | \$0.00 | 0.00% | \$115.56 | 100.00% |
| 82155 | Kilchoman Sanaig Single Islay Malt Scotch V | \$270.00 | \$772.20 | 60.66% | \$0.00 | \$0.00 | 0.00% | \$686.40 | 100.00% |
| 82902 | Kiwi Sea Cocktail | \$3.96 | \$11.00 | 59.50% | \$0.00 | \$0.00 | 0.00% | \$9.78 | 100.00% |
| 82050 | Nelson County Kentucky Bourbon 700ml | \$10.55 | \$31.70 | 62.56% | \$0.00 | \$0.00 | 0.00% | \$28.18 | 100.00% |
| 82901 | Rusty Nail Cocktail | \$1.64 | \$24.00 | 92.31% | \$0.00 | \$0.00 | 0.00% | \$21.33 | 100.00% |
| 82904 | Winter Sun Cocktail | \$2.86 | \$20.00 | 83.91% | \$0.00 | \$0.00 | 0.00% | \$17.78 | 100.00% |
| 82130 | Yamazaki Distillers Reserve 700ml | \$80.00 | \$240.00 | 60.48% | \$0.00 | \$0.00 | 0.00% | \$202.42 | 100.00% |
| Group Totals : | | \$628.31 | \$1,722.40 | 58.67% | \$0.00 | \$0.00 | 0.00% | \$1,520.11 | 100.00% |
| Report Totals : | | \$647.34 | \$1,847.35 | 60.19% | \$8.79 | \$53.85 | 82.04% | \$1,577.19 | 96.99% |

NB. Promotion Category/Family filtering is only accurate if the original Promotion has not been modified.